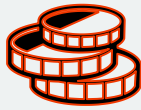


# 9M 2022 FINANCIAL RESULTS



## Consolidated revenues

RON **208.24** mn



## Consolidated EBITDA

RON **24.87** mn

EBITDA margin **11,9%**



## Consolidated net profit

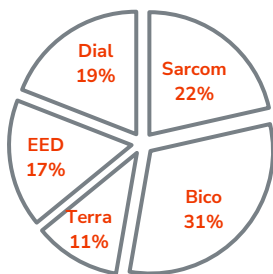
RON **6.58** mn

Net margin **3,2%**

## Combined\* revenues

RON **307.04** mn

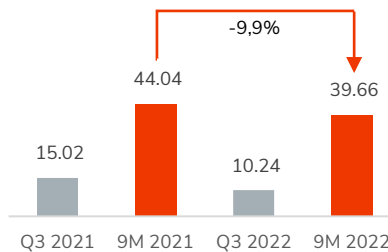
+24.0% vs 9M 2021



## Combined\* EBITDA

RON **41.99** mn

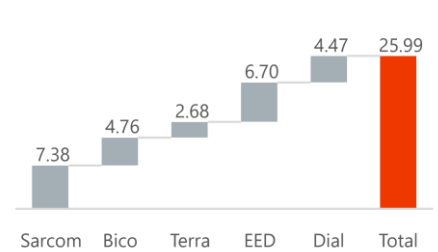
EBITDA margin **13.7%**



## Combined\* net profit

RON **25.99** mn

Net margin **8.5%**



**Roca Industry** has completed the transaction for the full acquisition of **Dial**. It is actively involved in setting the companies' business plans and has initiated joint projects for the future, such as launching the process of analysis and strategy building in the sustainability area (ESG).



**Dial** has already entered the process of integration into the holding company, with the organisational structure established and the recruitment process for the management team initiated.



**Bico** continued its expansion by signing transactions for the acquisition of 55% of the share capital of **Europlas** (Ialoveni Free Economic Zone, Republic of Moldova) and is involved in advanced negotiations for the acquisition of 77.5% of the share capital of **Iranga**, Lithuania. This makes Bico one of the strongest players in Europe.



Commercial teams have been strengthened at Bico Group level and optimised common workflows are being implemented at operational level.



**Sarcom** has launched a new product range - water-based enamels and has evolved its range of washable paints to focus on consumer needs in the area of antibacterial-antimould protection. The company's objectives include operational efficiency and the initiation of a photovoltaic panel installation project.



**EED** has obtained FSC accreditation (wood traceability certification), which is necessary to expand its distribution area, both for export and through other DIY retailers.

\*Note: The combined performance was obtained by summing up the individual performance of each directly productive company (Sarcom, Bico, Terra, Eco Euro Doors and Dial), regardless of the moment of acquisition and without taking into account Roca Industry's percentage owned in each company. The objective of the combined results is to present financial information in a format that allows comparability with the previous year, without the influence of corporate events.