

To: Bursa de Valori București S.A.

Autoritatea de Supraveghere Financiară

## CURRENT REPORT 50/2024

According to Law nr. 24/2017 regarding issuers of financial instruments and market operations, ASF regulation nr. 5/2018 regarding the issuers of financial instruments and market operations and/or the Bucharest Stock Exchange Rulebook.

Date of report	15.11.2024
Name of the Company	ROCA INDUSTRY HOLDINGROCK1 S.A.
Registered Office	4 GARA HERASTRAU street, BUILDING A, Floor 3, Sector 2, Bucharest
Phone	+40 31 860 21 01
Email	investors@rocaindustry.ro
Website	<a href="http://www.rocaindustry.ro">www.rocaindustry.ro</a>
Registration nr. with Trade Registry	J40/16918/2021
Fiscal Code	RO 44987869
Subscribed and paid share capital	248,672,220 lei
Total number of shares	24,867,222
Symbol traded instruments	ROC1
Market where securities are traded	BSE Regulated Market, Standard Category

**Important events to be reported:** Availability of Q3 2024 financial report

The management of Roca Industry HOLDINGROCK1 S.A. (hereinafter referred to as the "Company" or "Roca Industry") informs the market about the availability of the Q3 2024 financial report.

The financial results are available on the company's website, [ROCA Industry](http://ROCA Industry), in the "Investors" / "Financial Results" section, as well as on the issuer's profile on the Bucharest Stock Exchange website, [www.bvb.ro](http://www.bvb.ro), symbol: ROC1, and they are also attached to this current report.

**Statement by Ionuț Bindea, Chairman of the Board of Directors and CEO of ROCA Industry:**

*"The growing results reported at the end of Q3 2024 confirm our strategic direction, demonstrating that we are applying valuable lessons learned along the way. In a market context that remains challenging, ROCA Industry is gaining both market share and profitability, validating the success of our holding model based on sustainable growth and continuous optimization. Together with the management teams, we have developed a clear strategy focused, from an operational point of view, on future investments, digital transformation, and an emphasis on research and development—key areas for developing regional champions.."*

**Cumulated performance of directly productive companies (OMFP):**

While the residential construction work index published by NIS shows a decline of over 23% in the first 8 months of 2024 compared to the same period in 2023, negatively impacting the market in which the Holding operates, the cumulative turnover of the companies within the holding continued the growth recorded in the first 6 months of the year, exceeding the 9M 2023 level by 8.4%. Following the same trend, the cumulative EBITDA of the production companies was 47.9%

higher than the level recorded in the same period in 2023, a result that reflects the effectiveness of optimization measures, strategic alignment of operations, and the efforts of the commercial teams.

The **cumulated results** have the objective to present financial information in a format that allows comparability with the previous year, without the percentage of ownership and acquisition date figures being affected. These are relevant as they show the activity of the company itself, without the influence of corporate events. The cumulated results are summing up the individual performance of each subsidiary over the entire reporting period, regardless of the moment of its acquisition and without considering the share of Roca Industry holdings in the share capital of each company.

#### **ROCA Industry's consolidated performance (IFRS):**

Both the increase in sales during the period across all operational segments, in terms of volume and value, as well as the impact generated by the acquisitions completed in 2023 (Electroplast) and in 2024 (Workshop), have contributed to a favorable evolution of the financial indicators at the consolidated level, resulting in a turnover in amount of RON 472.3 mn, that exceeds the 9M 2023 level by 48.7%.

In 9M 2024, the production companies within the Group achieved EBITDA margins ranging from 7.0% (ELP) to 24.1% (EED and Workshop). The newly acquired companies under the holding's umbrella, along with the implementation of the operational, commercial, and financial development strategy initiated last year, contributed to these positive results. The Group achieved a consolidated EBITDA of RON 56.1 mn (EBITDA margin of 11.9% of turnover), compared to RON 24.6 mn in 9M 2023 (an EBITDA margin of 7.8% of turnover). The EBITDA for the production companies was RON 61.8 mn, compared to RON 28.9 in 9M 2023. Excluding new acquisitions, the EBITDA of existing directly productive companies in the first 9 months of 2024 is RON 37.7 mn, exceeding the level achieved in the comparative period.

All efforts made to improve operational activity in the second half of 2023 had a positive impact both at the operating profit level, with a profit of RON 34.1 mn compared to a profit of RON 5.9 mn in 9M 2023, and at the net result level, where the Group achieved a consolidated net profit of RON 12.5 mn versus a loss of RON 7.3 mn recorded in 9M 2023. The improvement in financial indicators was achieved despite a 38.5% increase in depreciation and amortization expenses (mainly due to new investments in expanding production capacity, operational efficiency improvements, and company acquisitions) and a 39.1% increase in financial losses compared to 9M 2023, driven by interest expenses on credit facilities used to finance acquisitions and additional credit facilities for financing investments and the ongoing operations of the companies.

#### **Roca Industry's Individual Performance (IFRS):**

As by its nature as a holding, ROCA Industry does not carry out its own operational activities. Thus its revenue of RON 3.7 mn were composed entirely of interest income on intra-group loans granted. At the same time, the holding records operating expenses of RON 5.5 mn, mainly consisting of operational costs, company' management costs, financial expenses and audit and financial advisory expenses.

The overall loss was RON 3.3 mn, at the same level as the loss from operating activity.

**Ioan-Adrian Bindea**

**Chair of the Board of Directors**