

To: Bursa de Valori București S.A.

Autoritatea de Supraveghere Financiară

CURRENT REPORT 36/2024

According to Law nr. 24/2017 regarding issuers of financial instruments and market operations, ASF regulation nr. 5/2018 regarding the issuers of financial instruments and market operations and/or the Bucharest Stock Exchange Rulebook.

Date of report 20.08.2024

Name of the Company ROCA INDUSTRY HOLDINGROCK1 S.A.
Registered Office 4 GARA HERASTRAU street, BUILDING A,

Floor 3, Sector 2, Bucharest

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Email investors@rocaindustry.ro

Website <u>www.rocaindustry.ro</u>

Registration nr. with Trade Registry J40/16918/2021

Fiscal Code RO 44987869

Subscribed and paid share capital 248,672,220 lei

Total number of shares 24,867,222 Symbol traded instruments ROC1

Market where securities are traded BSE Regulated Market, Standard Category

Important events to be reported: Availability of H1 2024 financial report

The management of Roca Industry HOLDINGROCK1 S.A. (hereinafter referred to as the "Company" or "Roca Industry") informs the market about the availability of the H1 2024 financial report.

The financial results are available on the company's website, <u>ROCA Industry</u>, in the "Investors" / "Financial Results" section, as well as on the issuer's profile on the Bucharest Stock Exchange website, <u>www.bvb.ro</u>, symbol: ROC1, and they are also attached to this current report.

Statement by Ionut Bindea, Chairman of the Board of Directors and CEO of ROCA Industry:

"The performance in the first half of the year confirms the efficiency of our strategy, even in a difficult and continuously unpredictable market context. The achievements, which we primarily attribute to our high-performing management team, demonstrate not only the quick response and adaptability through operational efficiency to market changes but also the added value of the ROCA Industry holding model. Essentially, an integrated system of companies, under professional management focused on effective transformational strategies, is more resilient to economic fluctuations and generates performance together."

<u>Cumulated performance of directly productive companies (OMFP):</u>

Despite the challenging macroeconomic context, which negatively impacted the market, the cumulative turnover of the companies within the holding continued the growth recorded in Q1 2024, exceeding by 9.5% the level for the first 6 months of 2023. Following the same trend, the cumulated EBITDA of the productive companies was 75.2% larger than the one recorded at H1 2023 (compared to a 63.2% increase in Q1 2024 vs Q1 2023). The results highlight a strategy



adapted to market dynamics, focused on growth factors that generate stable results regardless of the cycles and challenges in the construction sector. In this regard, the ROCA Industry management team has been applying a multi-dimensional strategy since 2022, based on operational optimization, development of distribution channels, diversification of the portfolio, and expansion of export channels.

The **cumulated results** have the objective to present financial information in a format that allows comparability with the previous year, without the percentage of ownership and acquisition date figures being affected. These are relevant as they show the activity of the company itself, without the influence of corporate events. The cumulated results are summing up the individual performance of each subsidiary over the entire reporting period, regardless of the moment of its acquisition and without considering the share of Roca Industry holdings in the share capital of each company.

Roca Industry's Individual Performance (IFRS):

As by its nature as a holding, ROCA Industry does not carry out its own operational activities. Thus its revenue of RON 2.5 mn were composed entirely of interest income on intra-group loans granted. At the same time, the holding records operating expenses of RON 3.8 mn, mainly consisting of operational costs, company' management costs, financial expenses and audit and financial advisory expenses.

The overall loss was RON 2.2 mn, at the same level as the loss from operating activity.

ROCA Industry's consolidated performance (IFRS):

The first half of 2024 was characterized by a favorable evolution of the consolidated financial indicators. The level of turnover exceeded by 73.8% the revenues achieved in H1 2023, the main factors being both the increase in sales during this period on all operational segments and the impact generated by the acquisitions (direct and indirect) completed in the previous period.

The positive variation in revenues obtained during this period by all segments, both in terms of quantity and value, but also the new companies that came under the umbrella of the holding, as well as the operational efficiency initiated, produced visible results. The Group obtained a consolidated EBITDA of RON 36.8 mn (EBITDA margin of 11.8% of turnover), compared to a level of RON 12.5 mn in H1 2023 (EBITDA margin of 6.9% of turnover). EBITDA at the level of productive companies was RON 40.4 mn, compared to RON 15.2 mn in H1 2023. The impact on EBITDA of new companies acquired in the last 12 months was RON 15.2 mn.

All the efforts to improve the operational activity in the second half of 2023 were felt both at the level of the operating result, the profit obtained being RON 20.3 mn compared to the profit of RON 1.0 mn in H1 2023, as well as at the level of net income, where the Group managed to obtain a consolidated net profit of RON 6.1 mn compared to the loss of RON 7.4 mn in H1 2024. The improvement in financial indicators was achieved in the context of an increase in depreciation and amortization expenses by 51.9% (expenses being mainly generated by new investments for the expansion of production capacity and for operational efficiency and company acquisitions) and financial expenses by 52.6% compared to H1 2023 (interest on credit facilities to finance company acquisitions and additional credit facilities to finance investments and current activity of the companies).

Ioan-Adrian Bindea
Chair of the Board of Directors