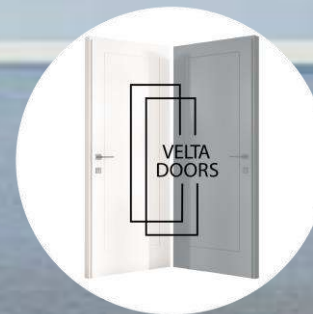




Holding de Materiale de Construcții

Q3 2025 FINANCIAL RESULTS PRESENTATION



17 November 2025

❖ Disclaimer

This Presentation was made based on the information contained in the Q3 2025 financial report. This Presentation is for informational purposes only and does not constitute an offer, inducement or invitation to purchase, subscribe for or otherwise acquire any shares or securities in any jurisdiction, and nothing herein can serve as a basis for any agreement, commitment or decision to invest and no one can rely on such Presentation in connection with any agreement, commitment or decision to invest. The persons holding this document have the obligation to inform themselves and to comply with all applicable restrictions.

The financial report for Q3 2025 has been prepared in accordance with applicable capital market regulations and is available on the company's website, in the section Investors at www.rocaindustry.ro.

The figures shown are rounded using the rounding method to the nearest value, therefore rounding differences may occur.

All materials or information contained herein or presented in connection with this Presentation are for informational purposes only. The presentation may be updated, supplemented, revised and amended.

This Presentation does not contain a complete or comprehensive financial or business analysis of Roca Industry and does not present its position or prospects in a complete or comprehensive manner and does not claim to contain all the information that a person would need when purchasing securities issued by Roca Industry in order to have a complete analysis of the matters mentioned herein. Roca Industry has prepared the Presentation with due care, but it may still contain some inconsistencies or omissions.

Neither Roca Industry nor any of such affiliates, directors, managers, auditors, or, as the case may be, representatives or agents of such persons shall be liable (including for direct or indirect loss or damage) in any way in connection with any use of this Presentation. Also, no information contained herein constitutes an obligation or representation or warranty on the part of Roca Industry, its directors, directors or subsidiaries, as well as their representatives.

The presentation may contain forward-looking statements. However, these statements, including assumptions, opinions of Roca Industry or quotes from third parties, are opinions only and should not be construed as assurances or projections of Roca Industry in relation to expected future results. Forward-looking statements, including statements about future financial results, involve significant risks and uncertainties and other factors that may cause actual events to differ materially from any anticipated development and give no guarantee or assurance that those results will be achieved. Expectations are based on Roca Industry's knowledge, assumptions and/or opinions and depend on several factors that may cause Roca Industry's actual results to differ materially from those discussed in this Presentation or any meeting or oral presentation therein. Many such factors are beyond the knowledge and/or control that Roca Industry currently has or cannot be foreseen by Roca Industry. Roca Industry is under no obligation to update or revise them to reflect new events or circumstances, nor to correct any inaccuracies that may occur after the date of Presentation, except to the extent required by applicable laws and regulations. The reader is cautioned not to rely improperly on forward-looking statements.

Content

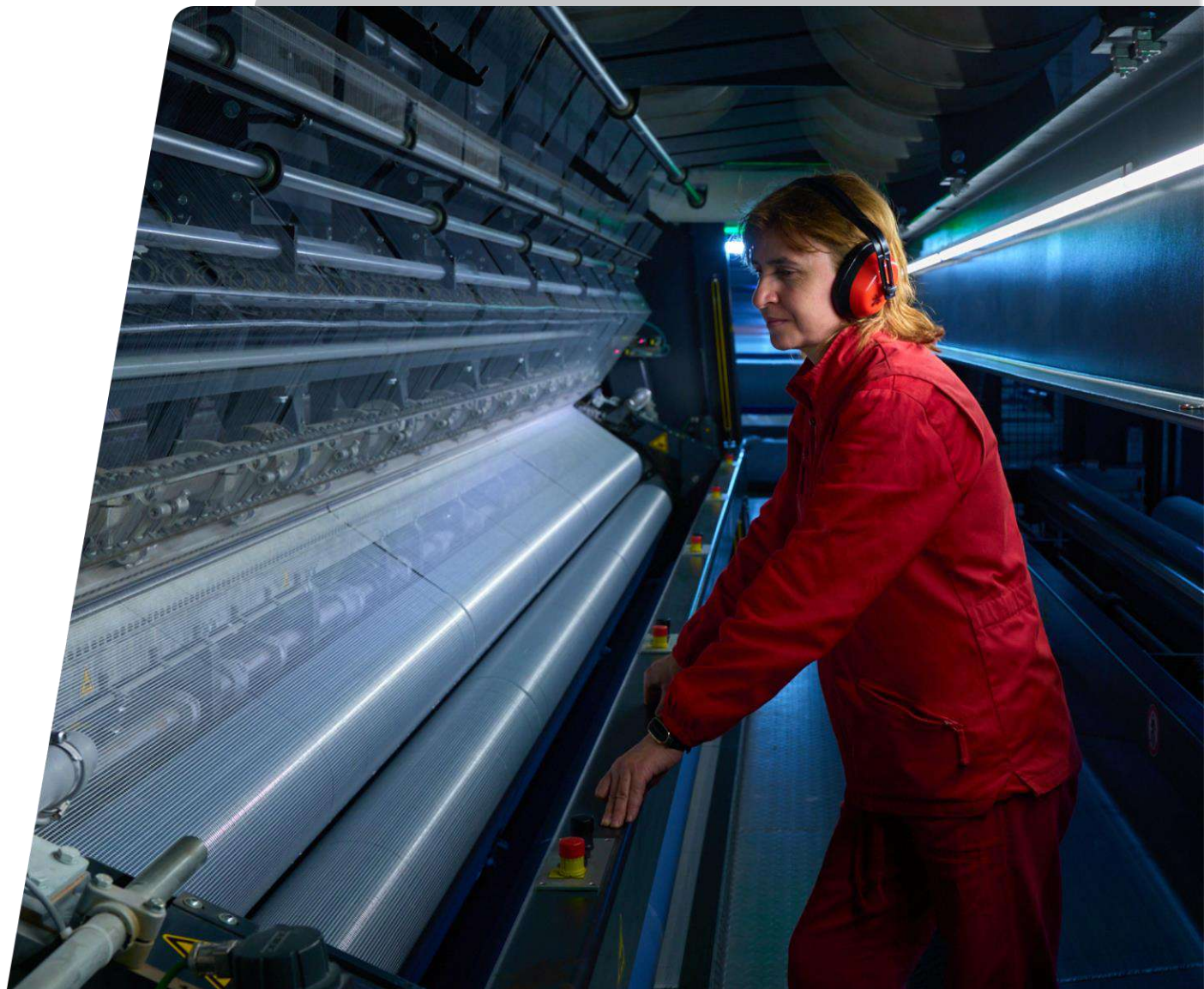
1. About ROCA Industry and holding companies

2. Financial results

3. Q&A

1.

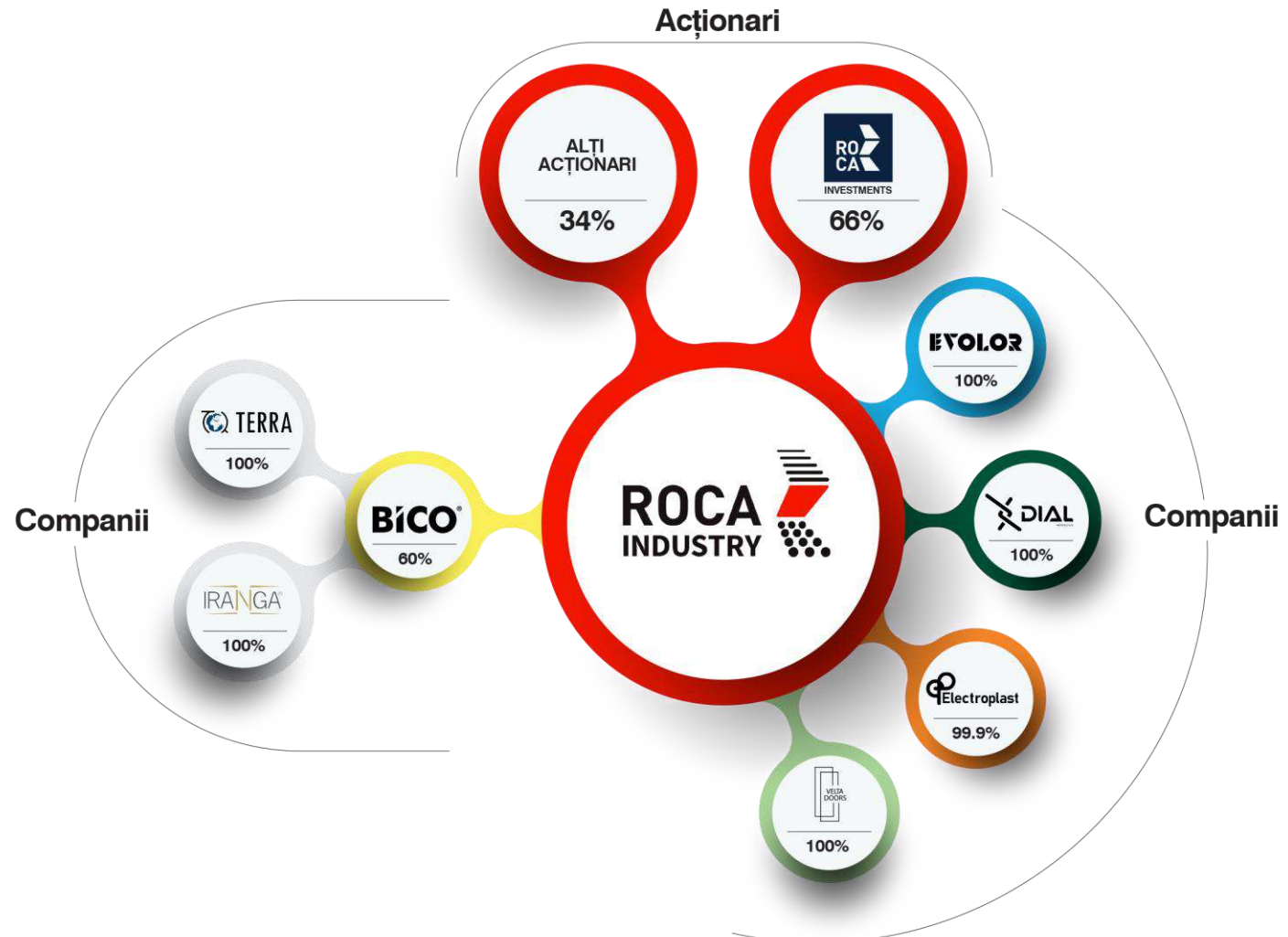
About ROCA Industry



ROCA Industry

Overview

- A new board of directors elected for a period of 4 years
- Changes at the level of executive management
- Gradual diversification of the investor base – over 900 shareholders
- Improved liquidity
 - Transactions in Q3 2025 – 43.3% of the total volume 10L 2025 (excl. non-market transactions, ~10.1 million shares, 4.1% of the share capital)
- 5 companies
 - high level of implementation of investment projects
 - Clear strategy for 2026: optimizing performance, increasing profitability



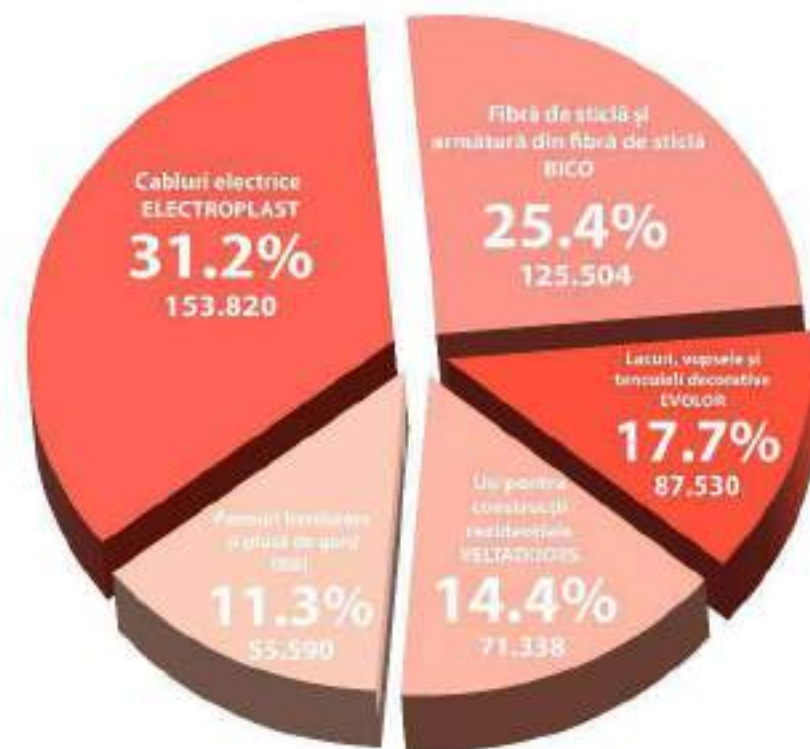
• Investments in five subsectors of activity

ROCA Industry covers 5 activity sectors, directly holding 5 companies

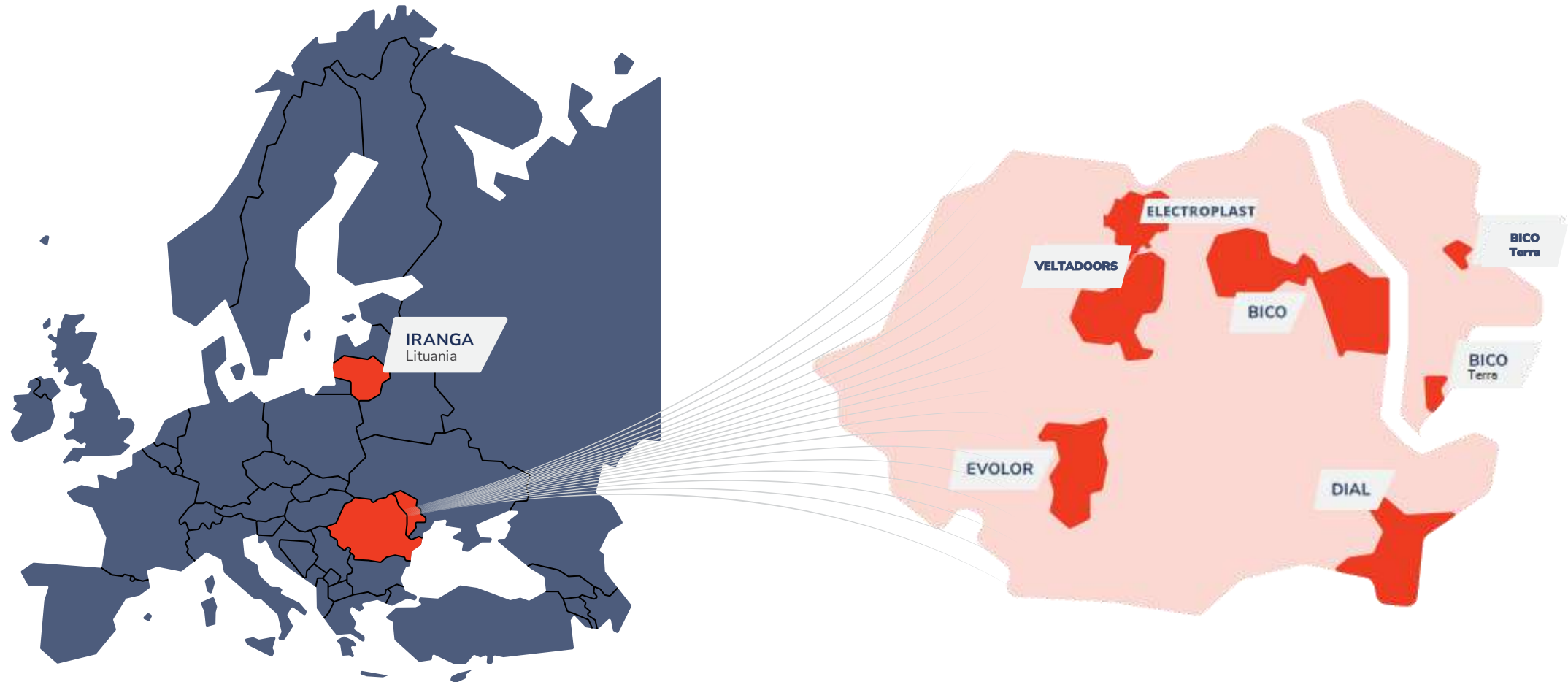
The 5 companies directly owned by the Holding operate in different sub-sectors of activity:

- **BICO Industries** – one of the largest producer of fiberglass mesh in Europe
- **EVOLOR** - One of the major players in the paint and varnish manufacturing industry
- **VeltaDoors**- The largest Romanian producer of doors for residential constructions
- **DIAL** - One of the largest producers of panels and fence mesh
- **Electroplast** – One of the largest manufacturers of low-voltage copper and aluminum electrical cables

Contribution of each company in the total turnover as of 9L 2025 (RON mn)



❖ 12 factories in 3 international jurisdictions



2.

In-depth overview of the Holding



• About ELP

One of the largest producers of low-voltage copper and aluminum electrical cables

Shareholders: ROCA Industry (99.99997%)

Ownership since June 2023

Activity: production of low-voltage copper and aluminum electrical cables

Active in the market for 31 years

Organization:

- Railway cables market leader
- 30 equipment and production lines
- 3,600 cable types and sizes
- Modern testing laboratory accredited by RENAR

Achievements:

- **Investment project** of approx. 10 thousand. EUR – most of the equipment has been received; without affecting activity, production capacity +20% vs 2024
- **Changing production flows** both logistically and in terms of process optimization
- **Solid growth** (volumes sold and financial performance)
- **Expansion** of the product range, including export, with 2 new customers attracted in Germany and Latvia in the segment of thick aluminum cables

Financial performance (financial statements)

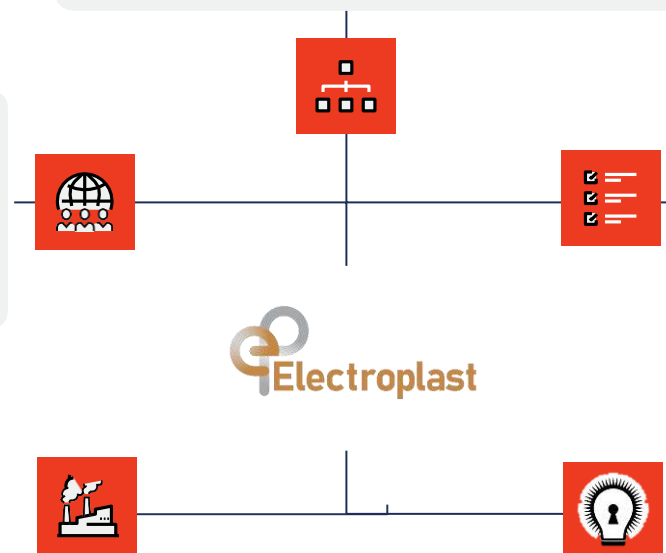
Turnover 9L: RON 153.8 mn, +23.3% vs 9L 2024

EBITDA 9L: RON 12.2 mn, +39.9% vs 9L 2024

Net profit 9L: RON 3.0 mn, +168.3% vs 9L 2024

Key short-term projects:

- Completion of the digital infrastructure development project for operational and financial improvement
- Continuation of the investment plan for the acquisition of new equipment in order to increase production capacity



• About BICO

One of the largest producers in Europe

Organization:

- 3 companies (Bico, Terra, Iranga)
- 5 factories
- 3 jurisdictions

Achievements:

- **Continuation** of the operational transformation process – reorganization of production in the net division, relocation of some activities to the Republic of Moldova
- **Refurbishment** of units in the Republic of Moldova
- **Exports** of 63% of sales, decrease in domestic and European demand
- **Signing contracts with 2 DIY** networks for export
- **The Turbotex division** continues the growth trend of 2024 - Q3 record results, including following the launch of the new BICOtwin product range

Shareholders: Roca Industry (60%), Mihai Bîrliba (40%)

Ownership: Since September 2021

Activity: Production of technical geotextiles, mesh, and corners from glass fiber for thermal systems

Active in the market: 19 years

Financial performance (financial statements)

Turnover 9L: RON 125.5 mn, -3.8% vs 9L 2024

EBITDA 9L: RON 5.2 mn, -70.4% vs 9L 2024

Net loss 9L: RON 7.8 mn, vs. net profit 9L 2024 RON 5.8 mn

Key short-term projects:

- Completion of the M&As integration process (operational and commercial)
- Focus on regaining lost market share
- Continuation of the process of operational optimization, refurbishment and digitalization
- Opening of new sales channels, regional expansion and strengthening of traditional relationships with suppliers in Asia and the Middle East

• About EVOLOR

One of the most important Romanian manufacturers of paints, varnishes, and plasters

Organization:

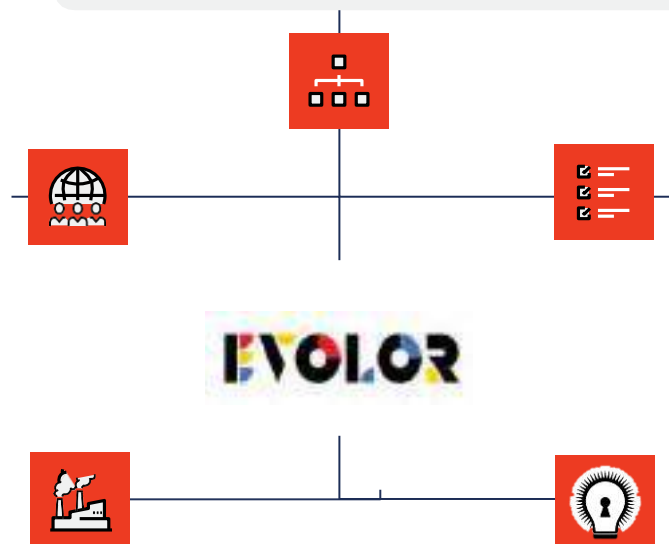
- **2 factories**
- **7 main** production sections
- **2 well-known brands** (STICKY and CORAL)
- **380 products**, with national distribution and export in the Republic of Moldova

Shareholders: Roca Industry (100%)

Ownership since November 2021

Activity: production of paints, varnishes, enamels, and plasters

Active in the market for 31 years



Achievements:

- **Coral Barbie and Coral Hot Wheels** – focus on expanding into new customer segments and distribution channels
- **Coral Effetto decorative paints** – considerable volumes for a new range, expansion of the number of shades
- **Intensification of export activities** to the Republic of Moldova (CA +67% vs 9L 2024) and important steps for expansion in Hungary and Bulgaria
- **Accelerated B2B channel development** (+196% vs 9L 2024)
- Commissioning of two new silos for solid raw materials and operationalization of a platform for the production of mosaic-based products

Financial performance (financial statements)

Turnover 9L: RON 87.5 mn, +3.5% vs 9L 2024

EBITDA 9L: RON 14.0 mn, +35.9% vs 9L 2024

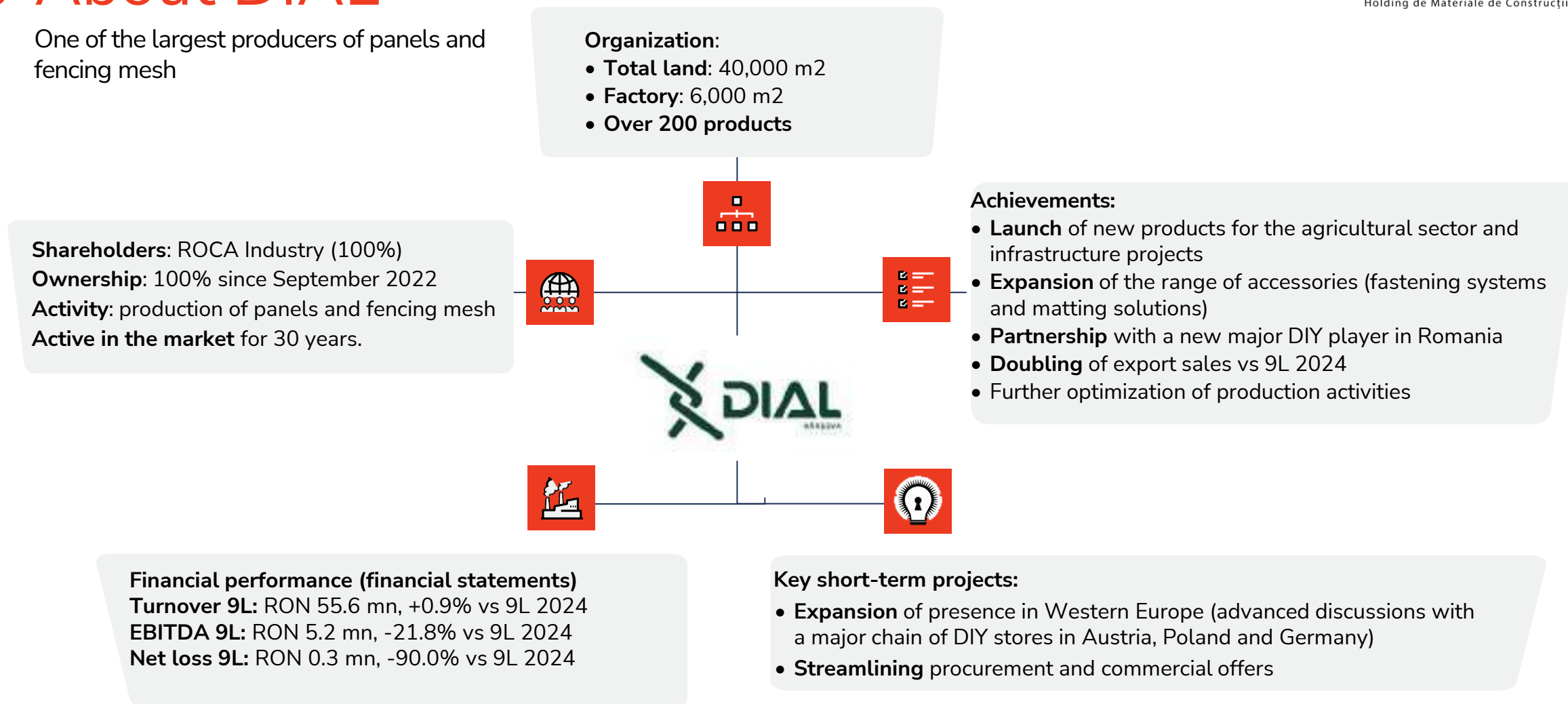
Net loss 9L: RON 5.6 mn, +64.3% vs 9L 2024

Key short-term projects:

- Developing more sustainable painting solutions
- Launch of top products online
- Strengthening presence in DIY and traditional commerce
- Implementation of an integrated digital system for ESG reporting

• About DIAL

One of the largest producers of panels and fencing mesh



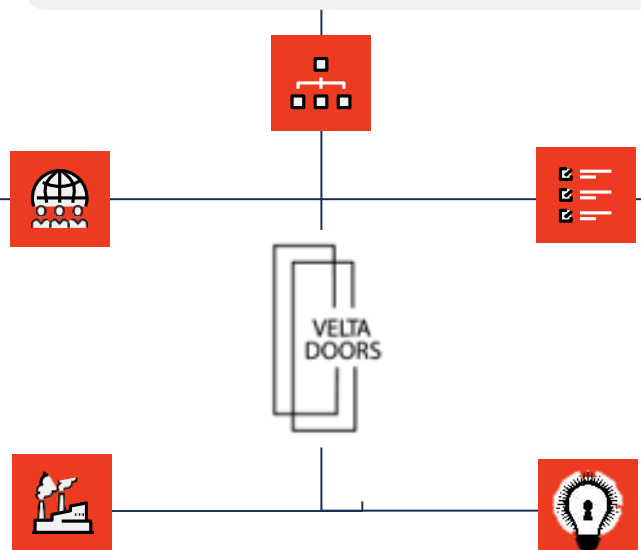
About Velta

The largest Romanian producer of doors for residential constructions

Organizare:

- **3 fabrici** (total de 25.000 m²)
- **Capacitate de producție** aprox. 1mil. uși/an
- **Linie de vopsire** cu 3 roboți complet automatizată
- **3 categorii de produse** (economic, mediu, premium)

Shareholders: ROCA Industry (100%)
Ownership: since December 2024 (EED & WD merger)
Activity: doors for residential constructions



Achievements :

- Continuation of the integration process
- Actions to strengthen presence in DIY and traditional channels
- Starting key internal efficiency projects
- Strengthening the sales force
- Launch of the Arcadia Doors premium range in 2 Mobexpert stores
- Expansion of the rifling portfolio (tripling monthly orders)
- Improving operational and quality processes, optimizing the packaging and traceability of complaints
- Complete digitalization of operations through the implementation of the ERP system

Financial performance (financial statements)

Turnover 9L: RON 71.3 mn, -8.0% vs 9L 2024
EBITDA 9L: RON 12.2 mn, -34.6% vs 9L 2024
Net loss 9L: RON 0.9 mn, -86.5% vs 9L 2024

Key short-term projects:

- **Launch** of new value-added product ranges
- **Expansion** of the international distribution network (negotiations for the entry into DIY networks in Europe)

3.

Financial results



9L 2025 consolidated financial results (IFRS)

P&L indicators IFRS	Results for 9L 2025 (RON th)			EBITDA margin 9L 2025	Net margin 9L 2025	Variation 9L 2025 vs 9L 2024		
	Turnover	EBITDA	Net result			Turnover	EBITDA	Net result
EVOLOR	87.530	13.981	5.565	16,0%	6,4%	3,5%	35,9%	64,3%
BICO GROUP	125.505	5.203	(7.812)	4,1%	-6,2%	-3,8%	-70,4%	-234,2%
DIAL	55.590	5.164	281	9,3%	0,5%	0,9%	-21,8%	-90,0%
ELECTROPLAST	153.821	12.160	3.013	7,9%	2,0%	23,3%	39,9%	168,3%
VELTADOORS	71.339	12.199	849	17,1%	1,2%	-8,0%	-34,6%	-86,5%
TOTAL COMPANIES	493.785	48.707	1.896	9,9%	0,4%	4,5%	-21,2%	-90,2%
ROCA INDUSTRY	-	(6.608)	(8.017)	N/A	N/A	N/A	-22,1%	-16,3%
TOTAL CONSOLIDATED	493.785	42.099	(6.121)	8,5%	-1,2%	4,5%	-25,4%	-148,8%

9L 2025 consolidated revenue (IFRS)

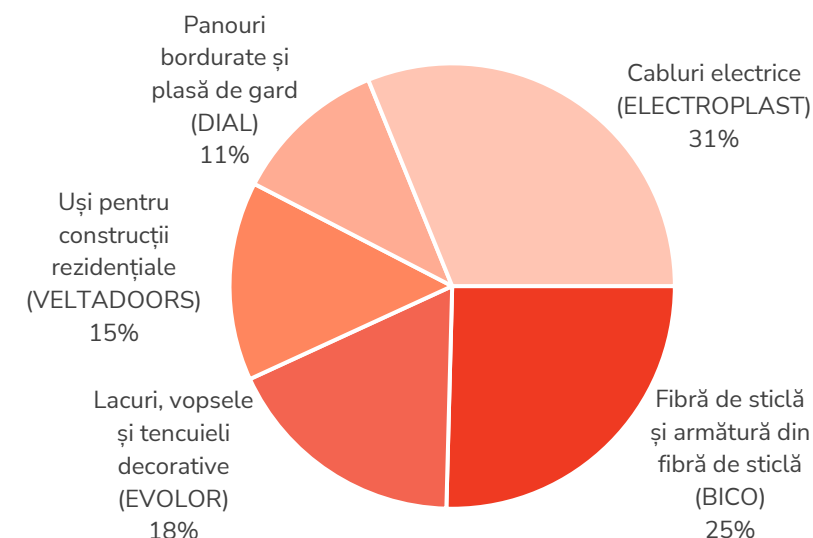
Split of revenue	30 Sept 2025	30 Sept 2024	Variation 9L 25/9L 24
Revenue by segments			
Fiberglass and fiberglass reinforcement (BICO)	125,504,857	130,419,114	-3.8%
Varnishes, paints and decorative plasters (EVOLOR)	87,530,207	84,535,439	3.5%
Doors for residential buildings (VELTA)	71,338,793	77,549,138	-8.0%
Edged panels and fencing mesh (DIAL)	55,590,084	55,087,746	0.9%
Electric cables (ELP)	153,820,608	124,732,940	23.3%
	493,784,549	472,324,377	4.5%

Strategic advantage of a diversified holding company – the ability to balance financial performance at group level, mitigating the risks generated by market volatility in certain segments

- two companies recorded declines in turnover vs 9L 2024
- the positive evolution of Electroplast and Evolor partially compensated for the decreases

Revenues +4.5% vs 9L 2025 (-1.1% vs H1 2024) and Q1 2025 (-4.4% vs Q1 2024), confirm the effects of the operational efficiency measures and investment projects implemented in the first part of the year.

Details of revenue by segments



The share of 79.8% (394.1 thousand. RON) is the sales to customers in Romania (marginal growth of 6.9%), the rest of the sales being generated mainly by the BICO Group (79.5% of total exports) with partners from countries such as Italy, Germany, Hungary, Poland, Greece, Bulgaria, the Republic of Moldova, Portugal, France, Austria or Croatia.

9L 2025 consolidated adjusted EBITDA (IFRS)

EBITDA split

EBITDA by segments

	30 Sept 2025	30 Sept 2024	Variation 9L 25/9L 24
Fiberglass and fiberglass reinforcement (BICO)	5,202,752	17,579,534	-70.4%
Varnishes, paints and decorative plasters (EVOLOR)	13,980,654	10,288,488	35.9%
Doors for residential buildings (VELTA)	12,198,661	18,660,511	-34.6%
Edged panels and fencing mesh (DIAL)	5,164,125	6,601,368	-21.8%
Electric cables (ELP)	12,160,003	8,690,096	39.9%
EBITDA productive companies	48,706,195	61,819,997	-21.2%
ROCA Industry – standalone	-6,606,567	-5,408,760	22.1%
EBITDA consolidated	42,099,628	56,411,237	-25.4%

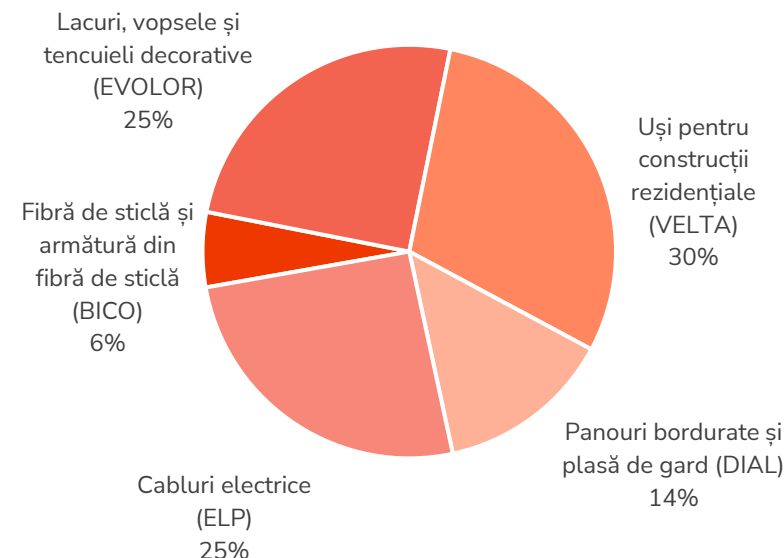
Consolidated EBITDA also takes into account the operating expenses of the holding, without its own operating activity

EBITDA margin of 8.5% of turnover, vs 11.9% in 9L 2024, but higher than the 7.5% in H1 2025

All productive companies in the Group contributed with a positive level of EBITDA, with EBITDA margins between 4.1% (BICO Group) and 17.1% (VELTA), with the impact of the mix of economic and political factors being felt.

Eliminating the impact of ROCA Industry, in Q3 2025, there was a recovery after a difficult first half of the year, with a consolidated EBITDA of RON 21.6 mn, 0.8% above the level of Q3 2024.

Details of EBITDA by segments



The Group maintains its operational, commercial and financial development strategy which involves:

- growth through investment (CAPEX),
- development through M&A operations that ensure a solid long-term foundation,
- launching new products, maximizing current distribution channels, identifying new sales channels.

9L 2025 consolidated gross result (IFRS)

Result split	30 Sept 2025	30 Sept 2024
Net result by segments		
Fiberglass and fiberglass reinforcement (BICO)	(7.949.667)	(6,895,751)
Varnishes, paints and decorative plasters (EVOLOR)	(7.971.442)	6,572,473
Doors for residential buildings (EED&WS)	6.444.811	3,871,361
Edged panels and fencing mesh (DIAL)	1.088.527	8,041,731
Electric cables (ELP)	247.642	2,705,941
ROCA Industry	3.027.609	1,322,285
	(5.112.520)	15.618.040

The following factors were added to the EBITDA level:

- the increase in depreciation and amortization expenses (RON 23.6 mn, +4.1% vs 9L 2024), as a result of the investments made in the previous period,
- other net gains/(losses) (RON -6.7 mn in 9L 2025 vs RON +1.8 mn in 9L 2024) amid the depreciation of RON (net result of exchange rate differences of RON -6.6 mn in H1 2025 vs RON -0.04 mn in 2024).
- financial loss of RON 17.3 mn, down 6.8% compared to 9L 2024,

All this led to a gross loss of RON 5.1 mn at consolidated level, while the net loss was RON 6.1 mn (RON 3.0 mn attributable to ROCA Industry).



Thank you!

ROCA Industry

T: + 40 (0)723 51 11 38

E-mail: investors@rocaindustry.ro